# **Home Selling Process**

# SHEILA DEASY MAKES REAL ESTATE EASY



# THE DECISION

Making the decision to sell a home is exciting and sometimes scary. This can be a big decision. Selling a home can be the single largest transaction you will ever execute. The decision. although a daunting one can be much easier with a professional in your corner.

#### MARKETING YOUR PROPERTY

Getting your property in front of as many people as possible is the key to ensuring you get the best offer for your home in the least amount of time. Marketing your home is one of the key things your Real Estate Agent can do for you.

#### DECIDE ON A REAL ESTATE AGENT

Since selling a home is such a large undertaking with many hidden pitfalls, don't go at it alone. Seek a professional. Someone who will work with you each step of the way to ensure you do it right and your experience is a blessing, not a curse.

# GETTING AN OFFER

Receiving and reviewing offers can be exciting and confusing. Should you take the first offer you receive even though it is not what you were hoping for? Let your Real Estate Agent guide you through this process and help you make the best decsision



### CLOSING ON THE HOME

Closing can be overwhelming. There are tons of things to sign and many things to review. This is really where you Real Estate Agent will shine. They will lead you through the maze of paperwork and processes to ensure a easy closing.

#### DONE - MOVING DAY

All the paperwork is signed. The funding has gone through and the keys have been handed over. Now what? Your Real Estate Agent's job should not stop there. A good Real Estate Agent will ensure they are with you even beyond the closing.



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